

2024





QUALITY YOU EXPECT \* CUSTOMER SERVICE YOU DESERVE

## By the NUM3ERS

Quality you expect ~ Customer service you deserve

# 302500306003000100K

- 30 years in business
- 2500 major projects
- 30 employees from 22 to 65 years old
- 600 years industry experience
- 3000 days a year on the road
- 100,000 sq. ft. in two USA locations





# Built on single wide newspaper Presses





Quality you expect ~ Customer service you deserve

#### Backfilling Print deserts created when large Media companies retreat

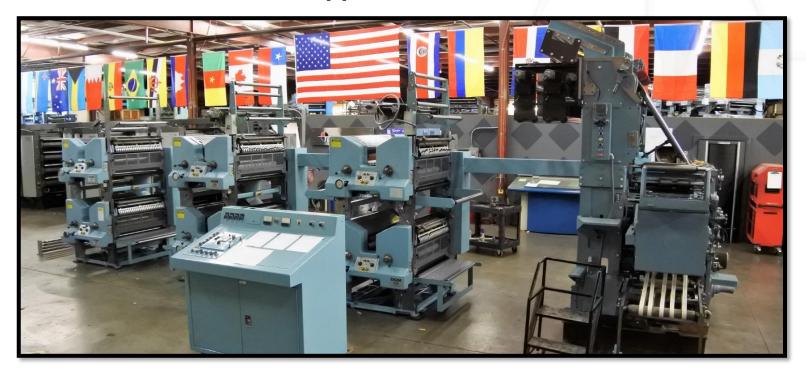






Quality you expect ~ Customer service you deserve

Supplier of Book Presses globally with recent sales to Romania, Vietnam, Cambodia, Philippines, Indonesia and more.





Quality you expect ~ Customer service you deserve

#### Press Moves, Liquidations, Expansions, Repairs, Maintenance





Quality you expect ~ Customer service you deserve

#### **Rent-a-Pressman**





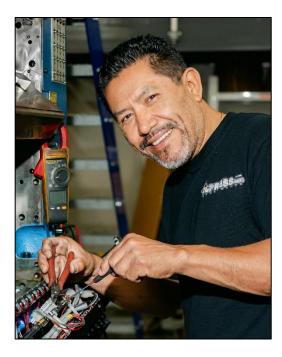


Quality you expect ~ Customer service you deserve

#### Drive upgrades like this one in Brunswick, GA









Quality you expect ~ Customer service you deserve

#### Double wide to Single wide conversions Spokane, Raleigh, Charleston, Dallas and more





Quality you expect ~ Customer service you deserve

#### **Buy Presses for inventory and Sell globally**





Quality you expect ~ Customer service you deserve

#### Commercial heatset and UV Presses – Berkeley to Hayward, CA





Quality you expect ~ Customer service you deserve



#### **Cooperative projects with DCOS**









Quality you expect ~ Customer service you deserve

#### **Packaging Presses with DG Press from Holland**





Quality you expect ~ Customer service you deserve

#### Contiweb dryer to Kent, WA





Quality you expect ~ Customer service you deserve

#### **New narrow web opportunities with Parter MPS**



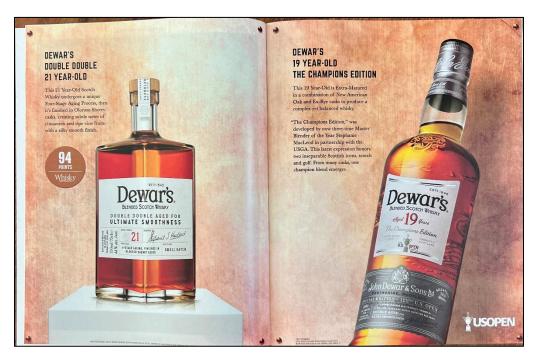




Quality you expect ~ Customer service you deserve

#### **New Press Sales agent for Goss Graphic Systems China**









Quality you expect ~ Customer service you deserve

#### Vendor of choice for Government Printing Office in Washington DC







Quality you expect ~ Customer service you deserve

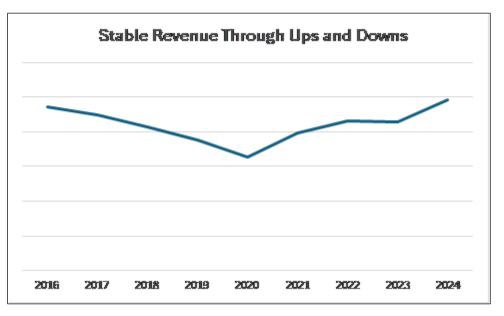
#### **Annual maintenance contract for State Printer**





## Finance Perspective







## Forward looking business model

- We've become a company that facilitates change
- No secret sauce and no new technology
- Just get up in the morning and work hard every day
- Bang your head on the wall until you find answers and solutions
- You use your resources and focus on customer satisfaction









# **Chemistry and Passion**

Quality you expect ~ Customer service you deserve

# Find those with passion Chemistry is important No clubhouse distractions allowed







# Celebrate, Praise and Retain







# Integrity and Reputation





# Thank you! Questions?



