

ING CONFERENCE PLATE OUTLOOK

September 26th 2024

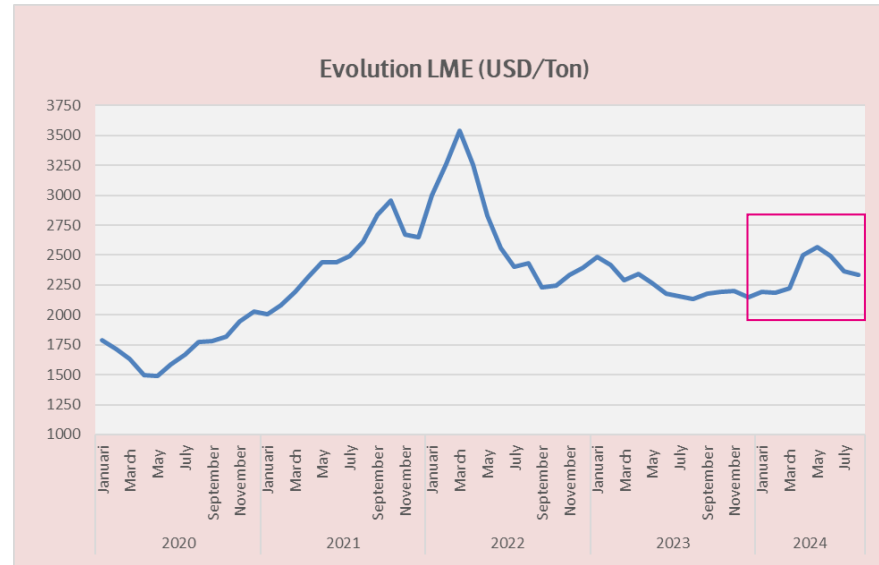
ALUMINUM



The aluminum cost of an offset plate consists of 3 main components:

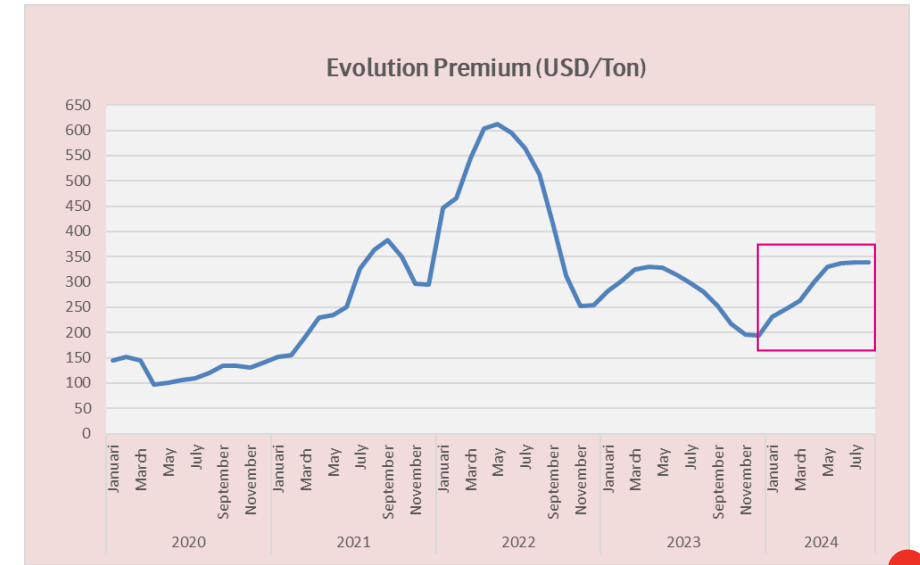
- LME
- Conversion cost to make raw alu suited for lithography
- Premium for the handling, storing and logistics of the aluminium

LME and Premium are market prices, publically reported on a daily basis.



LME – London Metal Exchange

“LME” refers to the market price of raw aluminum.



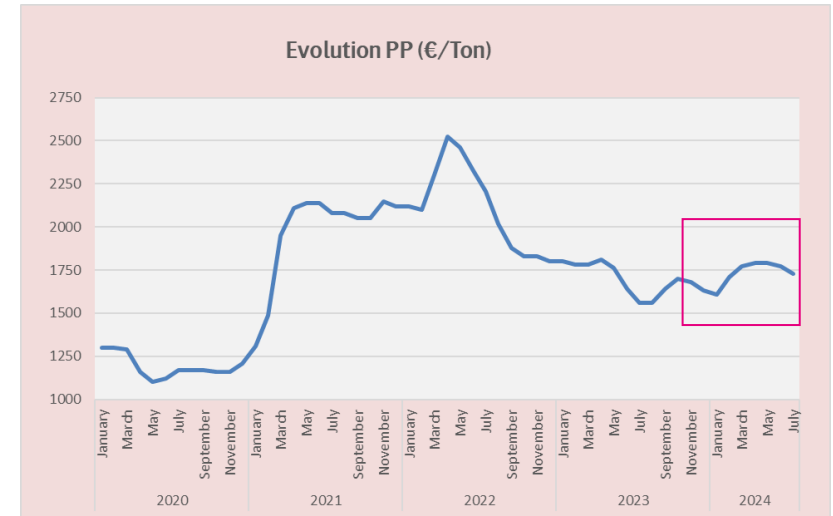
“Premium” relates to the handling and storage of aluminum, charged by aluminum suppliers.

PACKAGING



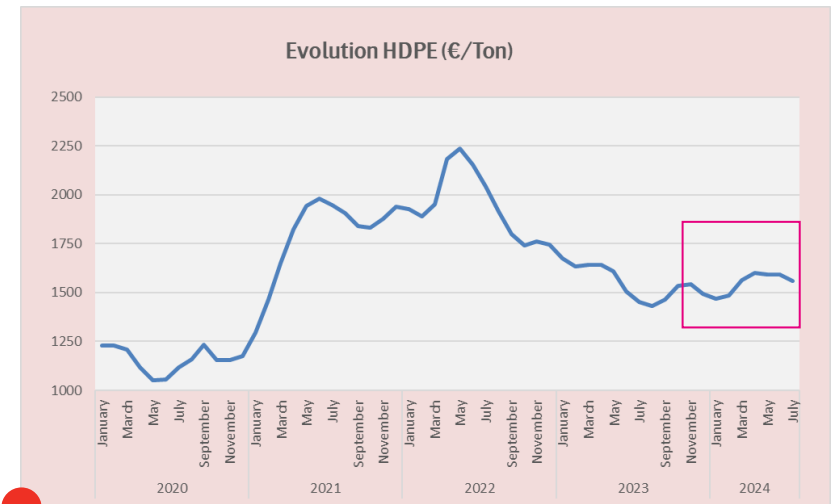
All goods are put on wooden pallets, for transport between the production sites and the customer.

Equipment and Offset plates are often packed in wooden boxes, to protect them from dust and transport damage.



Mainly used for crating and palletizing.

Both Polypropylene and HD Poly-ethylene are used as packaging material with specific offset plate types.



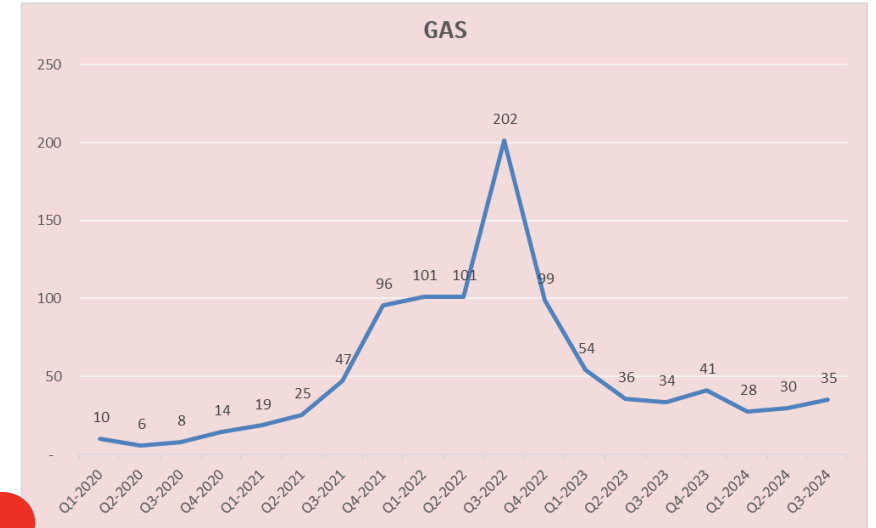
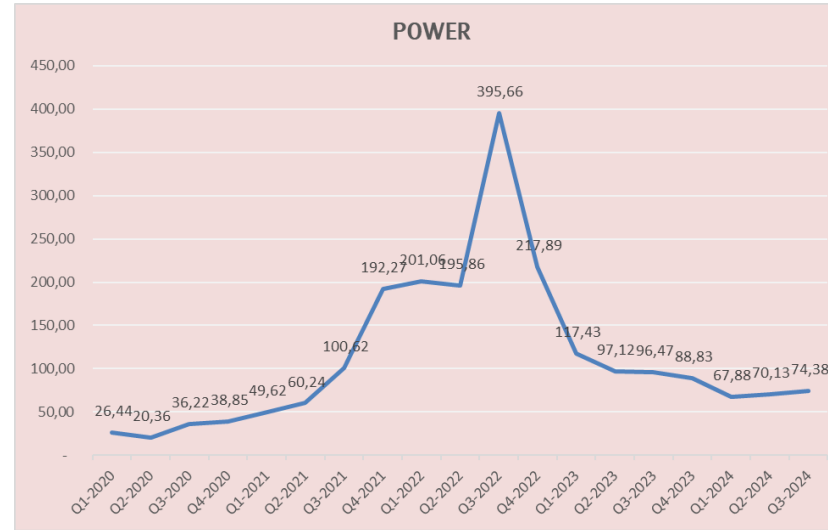
ENERGY



Electricity and gas are good key indicators on *cost of energy*.

Despite initiatives of installing e.g. solar panels on the roof our production plants, all our factories but also the factories of our suppliers are high energy consumers.

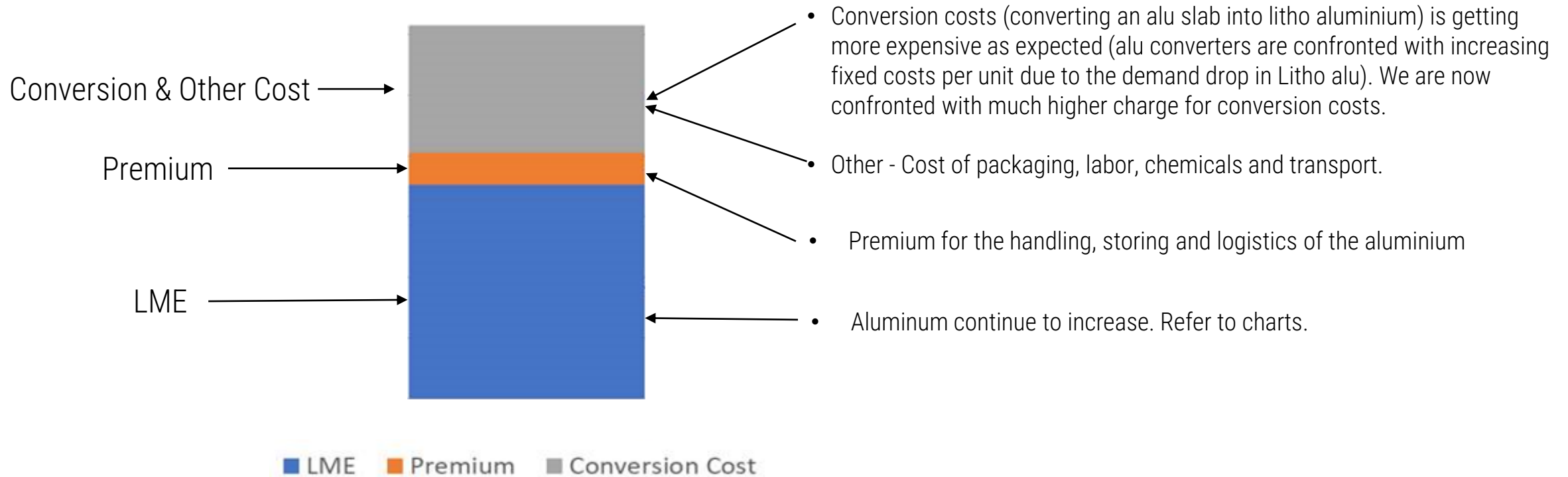
After a peak in August, we have seen a significant drop.



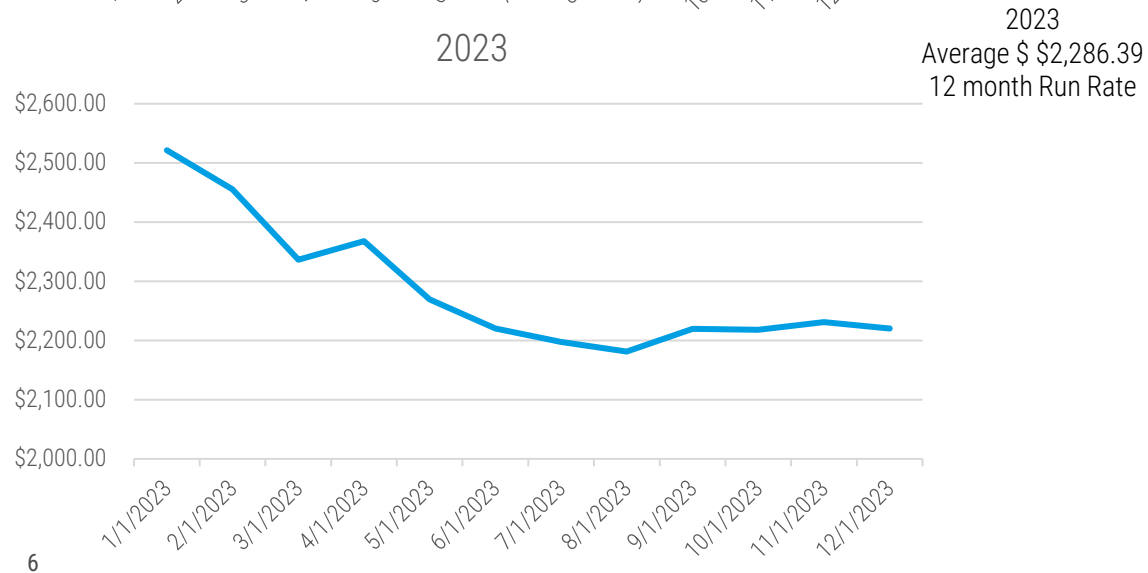
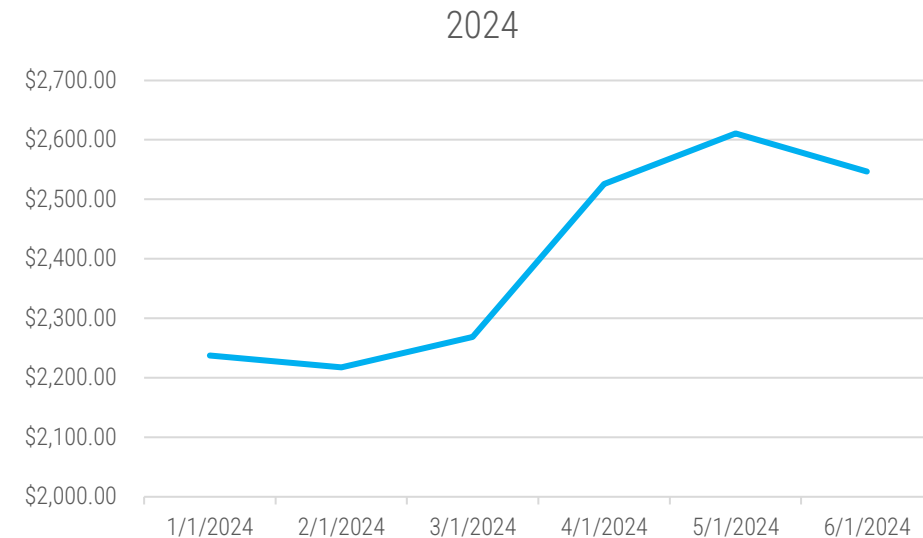
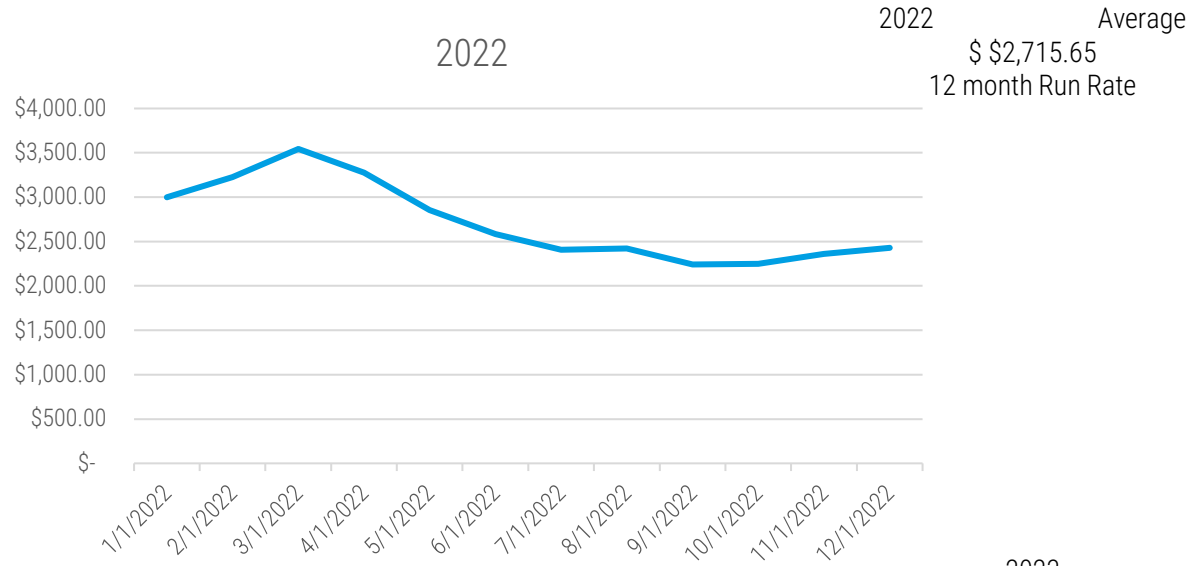
Overall indicators on Cost of Energy

ALUMINUM LITHO PLATES

The significant increase in Others is due to the following reasons:



LME 2022 THRU 2024 AVERAGES



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